

WEST VIRGINIA LEGISLATURE

2024 REGULAR SESSION

Committee Substitute

for

Senate Bill 188

By Senators Tarr, Deeds, Phillips, Jeffries, and

Woodrum

[Originating in the Committee on Economic

Development; reported January 10, 2024]

1 A BILL to amend the Code of West Virginia, 1931, as amended, by adding thereto a new article,
 2 designated §5B-2P-1, §5B-2P-2, §5B-2P-3, §5B-2P-4, §5B-2P-5, §5B-2P-6, §5B-2P-7,
 3 §5B-2P-8, §5B-2P-9, §5B-2P-10, §5B-2P-11, §5B-2P-12, and §5B-2P-13, all relating to
 4 creating the Mountain Homes Act; setting out a short title; setting out legislative findings;
 5 defining terms; authorizing rulemaking; providing an effective date; providing for a sunset
 6 date; creating the Mountain Homes Fund; providing for the purposes of the fund; providing
 7 for administration of the fund; providing for recordkeeping; requiring reporting to the Joint
 8 Committee on Government and Finance and the Governor; setting out required elements
 9 for the report; exempting certain materials from the Freedom of Information Act;
 10 establishing criteria for eligibility for use of funds; requiring an application for use of funds;
 11 setting out elements necessary to be included on the application; providing for exclusions
 12 from use of funds; providing for application approval; establishing evaluation standards
 13 and criteria; providing for a final agreement; setting out terms of the agreement; allowing
 14 for an extension of time; requiring adjacent properties to be subject to additional approval;
 15 providing for administration of the act; setting out powers and duties of the Economic
 16 Development Authority; and providing for a criminal penalty for a false statement.

Be it enacted by the Legislature of West Virginia:

ARTICLE 2P. MOUNTAIN HOMES ACT.

Part I. General

§5B-2P-1. Short title.

1 This article shall be known and cited as the Mountain Homes Act.

§5B-2P-2. Legislative findings.

1 (a) The Legislature finds that:

2 (1) Continued economic growth in West Virginia creates a responsibility in the state for the
 3 furtherance of the general welfare of our citizens. The state's focus on and promotion of economic

1 development has created a business-friendly atmosphere for businesses to continue to remain
2 and locate here. The continued development of a business-friendly environment must include
3 factors to promote positive social and personal development;

4 (2) As our economy continues to experience change and is restructured from being
5 primarily energy based, our population will also shift. This shift will create a need for additional
6 services, most importantly in the housing development sector. As the state encourages business
7 activity and creates a more balanced economic base, the state must be mindful of the needs of the
8 workers who are gainfully employed in this state and who are necessary to accomplish the
9 purposes of businesses presently doing business here and those considering locating here; and

10 (3) The constraints on obtaining funding for housing construction potentially creates a
11 hinderance to continued economic development as businesses consider West Virginia as an
12 option. Workers who may locate here as businesses move here have an expectation of their
13 certain quality of life, including adequate housing. Fulfilling this expectation is a necessary
14 component of the state's economic development.

15 (b) Therefore, the Legislature recognizes the need to support and encourage businesses
16 and realizes that they can only achieve success with a quality, hardworking, gainfully employed
17 workforce. To achieve and advance a better workforce in this state, the Legislature hereby
18 establishes the Mountain Homes Act, with the intent to remove barriers to funding for home
19 construction with the goal of promoting a sustainable quality of life for the state's workforce.

§5B-2P-3. Definitions.

1 As used in this article, unless the context clearly requires a different meaning:

2 (1) "Applicant" means a business entity seeking a loan guarantee from the department.

3 (2) "Approved private entity" or "private entity" means any natural person, corporation,
4 general partnership, limited liability company, limited partnership, joint venture, business trust,
5 public benefit corporation, nonprofit entity, other private business entity, or combination thereof,
6 seeking approval to participate in a public-private partnership pursuant to the provisions of this

7 article.

8 (3) "Cash reserve" means applicant's 50 percent or more share of the anticipated total cost
9 to build a mountain homes project.

10 (4) "Common areas" means, but is not limited to, lawns, roads, streets, alleys, sidewalks,
11 parks, waterways, driveways, stairways, hallways, lobbies, corridors, sidewalks, parking lots,
12 parking garages, community swimming pools, community laundry facilities, elevators, roofs,
13 maintenance buildings, maintenance facilities, stairways, lobbies, corridors, and other property
14 available for common use by all tenants and groups of tenants and their invitees.

15 (5) "Construction loan" means or includes the purchase of any real estate upon which an
16 approved project may be constructed, working capital, necessary equipment and fixtures, the
17 purchase of building materials, and tangible personal property directly incorporated into the
18 project, common areas, and infrastructure during construction.

19 (6) "Default" means any default by an applicant, as that term is defined in this section, or an
20 approved private entity, as that term is defined in this section, in the performance of their duties as
21 outlined in a final loan or loan guarantee agreement or a final public-private agreement and is not
22 remedied following notice and a reasonable cure period.

23 (7) "Develop" shall mean to plan, design, finance, lease, acquire, install, construct, or
24 expand a qualifying project as set forth in this article.

25 (8) "Economic Development Authority" or "Authority" means the West Virginia Economic
26 Development Authority established pursuant to the provisions of §31-15-1 et seq. of this code.

27 (9) "Eligible lender" means any person who makes, offers to make, accepts, or offers to
28 accept or purchases or services any primary or subordinate construction loan in the regular course
29 of business. A person is acting in the regular course of business if he or she makes or accepts, or
30 offers to make or accept, any primary or subordinate mortgage loans in any one calendar year.

31 (10) "Executive Director" means the Executive Director of the Economic Development
32 Authority or his or her designee.

33 (11) "Fees" means rates, tolls, or other charges imposed by the private partner or the
34 Authority for use of all or a portion of a qualifying infrastructure project pursuant to a final public-
35 private agreement.

36 (12) "Final approval" or "approval" means the action taken by the Executive Director of the
37 Economic Development Authority to approve a construction loan guarantee pursuant to this
38 article.

39 (13) "Fund" means the Mountain Homes Fund created in §5B-2P-6 of this code.

40 (14) "Infrastructure" means, and is limited to, the real and tangible personal property
41 located in a project that is directly used in, and necessary for, providing broadband internet
42 access, electricity, water, natural gas, sewer service, sewage treatment service, rubbish disposal,
43 and other utility services for residential units within a mountain homes project. An electrical
44 charging facility for charging electrical motor vehicles, or electrical hybrid motor vehicles of
45 mountain homes project residents may be treated as an infrastructure component of a mountain
46 homes project: *Provided*, That in no case shall any property or space that is used, in whole or in
47 part, as a gasoline filling station or other motor vehicle fueling station constitute project property, or
48 any part thereof.

49 (15) "Loan guarantee agreement" or "agreement" means an agreement guaranteeing the
50 cash reserve which a lender requires applicant to have as a condition for approving a construction
51 loan for a project.

52 (16) "Mountain homes project" or "project" means a housing project consisting of six or
53 more residential units or dwellings in a subdivision, housing development, or gated community in
54 the state with an appraised completed value of at least \$800,000.

55 (17) "Natural person" or "individual" means a human being.

56 (18) "Person" means and includes any natural person, corporation, limited liability
57 company, flow-through entity, or partnership.

58 (19) "Subdivision, housing development, or gated community" means a lot, tract, or parcel

59 of land separated into two or more lots, plats, sites, or other division for the purpose of construction
60 of a group of individual residential dwellings of similar design and built and sold by one
61 management group. The dwellings may be in a residential area with roads that have gates to
62 control the movement of traffic and people into and out of the area.

63 (20) "Timeshare" means an agreement or arrangement in which two or more parties share
64 the ownership of, or right to use, property (e.g., an apartment or condominium) that authorizes
65 occupation by each party, typically for periods of less than a year. "Timeshare" includes a deeded
66 contract providing such an arrangement and a fractional ownership agreement or arrangement.
67 "Timeshare" means and includes property that is the subject of any such agreement or
68 arrangement.

§5B-2P-4. Rulemaking.

1 To implement the provisions of this article, the Executive Director may propose rules for
2 legislative approval, or promulgate procedural, interpretive, or emergency rules, in accordance
3 with the provisions of §29-3-1 et seq. of this code: *Provided*, That no rule may require participation
4 in _____ any _____ project _____ by _____ organized _____ labor.

§5B-2P-5. Effective date and expiration date.

1 (a) Any loan guarantee agreement authorized by this article shall take effect on and after
2 January 1, 2025.

3 (b) Effective January 1, 2035, the provisions of this article shall expire and have no further
4 force or effect: *Provided*, That any loan guarantee agreement entered into pursuant to this article
5 shall continue to be valid and remain in effect until completion of the project.

Part II. CREATION OF MOUNTAIN HOMES FUND.

§5B-2P-6. Mountain Homes Fund; recordkeeping.

1 (a) There is hereby created a special revenue fund in the State Treasury known as the
2 Mountain Homes Fund. The fund shall consist of all money from available revenue surplus funds,
3 gifts, grants, contributions, any earnings, or interest accruing to said fund, and any other money

4 appropriated to said fund by the Legislature. Expenditures from the fund shall be for the purposes
5 set forth in this article. The fund shall be managed by the Authority. The Authority may invest and
6 reinvest moneys in the fund with the West Virginia Investment Management Board or the Board of
7 Treasury Investments.

8 (b) In addition to any other powers granted to the Authority pursuant to this code, the
9 Authority may use the fund to offer loan guarantee agreements for construction loans that meet
10 the requirements of this article. The provisions of the fund are exempt from oversight and
11 regulation by the Insurance Commissioner, the Commissioner of Banking, and the provisions of
12 §33-1-1 et seq. and §46A-1-101 et seq. of this code.

13 (c) The Authority shall keep itemized records of all fund transactions and agreements
14 entered in furtherance of the objectives of the fund. In administering the fund, the Authority shall
15 adopt appropriate accounting practices and internal controls. Fund transactions shall be subject to
16 an annual audit by an independent firm of certified public accountants.

17 (d) The Authority shall submit to the Joint Committee on Government and Finance and the
18 Governor an annual report addressing the status of each project with outstanding financing issued
19 pursuant to this article. The report shall, at a minimum, provide project-specific data addressing:

20 (1) The outstanding amount of Authority financing for each project;

21 (2) The total amount of private investment in each project;

22 (3) The number of residences either under construction or completed by each project since
23 the fund's inception;

24 (4) The time between completion and sale to a residential owner of a single family home
25 pursuant to this article; and

26 (5) Any other information or data requested by the Joint Committee on Government and
27 Finance.

28 (e) Except for the records and audit required under subsection (c) of this section and the
29 annual reports required under subsection (d) of this section, any documentary material, data, or

30 other writing made or received by the Authority relating to projects pursuant to this article, shall be
31 exempt from §29B-1-1 et seq. of this code: *Provided*, That any agreement entered into or signed
32 by the Authority which obligates public funds for any mountain homes projects shall be subject to
33 inspection and copying, pursuant to §29B-1-1 et seq. of this code, as of the date the agreement or
34 resolution is entered into, signed, or otherwise made public.

Part III. MOUNTAIN HOMES FUND ADMINISTRATION.

§5B-2P-7. Eligibility requirements.

- 1 (a) To be eligible for a loan guarantee agreement, an applicant must:
2 (1) Be qualified and licensed to do business in West Virginia.
3 (2) Be current on all tax obligations to the state of West Virginia.
4 (3) Demonstrate creditworthiness to the department.
5 (4) Certify that the anticipated project will be in West Virginia.
6 (5) Certify the anticipated project will have an appraised completed value of at least
7 \$800,000 and will consist of at least six residential units or dwellings in a subdivision, housing
8 development, or gated community in this state.
9 (6) Demonstrate there is substantial and credible evidence that the project is likely to be
10 started and completed in a timely fashion.
11 (7) Demonstrate that the project will, directly or indirectly, improve the opportunities in the
12 area where the project will be located for the successful establishment or expansion of other
13 commercial businesses.
14 (8) Demonstrate that the project will, directly or indirectly, assist in the creation of additional
15 employment opportunities in the area where the project will be located beyond the jobs associated
16 with the mountain homes project.
17 (9) Demonstrate that the project is consistent with the goals of this article.
18 (10) Demonstrate that the project is economically and fiscally sound using recognized
19 business standards of finance and accounting.

20 (11) Demonstrate that the project will meet the immediate future needs of the area.

21 (12) Certify that the terms and conditions of the loan from the eligible lender require an
22 interest rate at or above the percentage rate currently being offered by lenders.

23 (13) Meet any other terms and conditions set by the Authority by legislative rule.

24 (b) The applicant shall comply with the provisions of the State of West Virginia Alcohol and
25 Drug-Free Workplace Act set out in §21-1D-1 et seq. of this code and any state policy concerning
26 drug-free and alcohol-free workplaces and shall make a good-faith effort to eliminate illegal drug
27 use and alcohol and drug abuse from places where work is performed.

§5B-2P-8. Application for loan guarantee; information required.

1 An application for a loan guarantee agreement for a mountain homes project shall be on a
2 form approved by the Executive Director and shall include the following information:

3 (1) A description and location of the project including a detailed strategic business plan for
4 constructing the project that meets the requirements of this article and any Authority rule;

5 (2) Applicant's construction experience and list of completed projects;

6 (3) Applicant's financial statement prepared by a certified public account;

7 (4) The amount of guarantee sought from the department;

8 (5) The amount and type of funds available to the applicant without financial assistance
9 from the department;

10 (6) Proof of applicant's inability to meet the required cash reserve to secure a
11 construction loan from a lender;

12 (7) Copy of application to an eligible lender for a construction loan to cover up to 50
13 percent of the anticipated cost of the project;

14 (8) Lender's conditional approval for a construction loan, if applicable;

15 (9) Certification from lender that approval of the construction loan is contingent upon
16 applicant having the required cash reserve to cover the anticipated cost to complete the project;

17 (10) Demonstration of compliance with the eligibility requirements in section seven of this

1 article; and

2 (11) Any other relevant information requested by the Executive Director.

5B-2P-9. Decision on loan guarantee application, evaluation standards and provisions.

1 (a) Upon a determination that all provisions of this article have been met, the Executive
2 Director may approve an application for a loan guarantee. Coverage is limited to a guarantee of
3 applicant's required cash reserve: *Provided*, That no guarantee may exceed \$400,000.

4 (b) The term of the loan guarantee agreement shall not exceed five years or the date of the
5 completion of the project, whichever is shorter.

6 (c) The Authority may request as a condition of approval that it be granted a subordinate
7 lien or security interest in any real estate covered by the guarantee for any construction loan.

8 (d) Should the applicant default on any provision of the loan to an eligible lender, the
9 eligible lender shall place the Authority on notice of their intent to collect on the default, pursuant to
10 the terms of the final loan or loan guarantee agreement. The Authority shall notify the applicant
11 and provide them 30 days to cure the default. At the conclusion of the 30-day period, if the default
12 has not been cured, the Authority shall pay the eligible lender pursuant to the terms of the final loan
13 or loan guarantee agreement.

14 (e) If the applicant should default on the construction loan and the Authority makes
15 payment to an eligible lender pursuant to the final loan or loan guarantee agreement, the Authority
16 shall have the right to a cause of action against the applicant for any amount paid by the Authority
17 to an eligible lender, plus interest, pursuant to the terms of the final loan or guarantee agreement:
18 *Provided*, That any lien held by the Authority shall be subordinate to liens from lending institutions.

19 (f) The Executive Director shall, within 60 days following receipt of a completed application
20 or receipt of any additional information requested by the department, whichever is later, issue a
21 decision on the application.

22 (g) Decisions by the Executive Director are conclusive and not subject to review. They
23 shall be in writing and any denial shall state the reason or reasons for the denial.

24 (h) The decision by the Executive Director as to certification of a proposed project, refusal
25 to certify a proposed project, decertification, or revocation of certification of a project is final.

26 (i) The Authority may establish additional criteria for evaluating applications for loan
27 guarantee agreements.

28 (j) The aggregate sum of costs for all projects for any fiscal year may not exceed
29 \$10,000,000. Any application submitted in the fiscal year after the sum of \$10,000,000 has been
30 reached shall not be approved. Notwithstanding any other provision of this code, for any fiscal
31 year, the Executive Director may not approve any application for a guarantee for any project that
32 does not qualify as mountain homes project as defined in section three of this article.

§5B-2P-10. Loan guarantee agreement; terms and provisions.

1 (a) Upon approval of an application, the Executive Director may enter into a loan guarantee
2 agreement with the applicant.

3 (b) The terms and conditions of each agreement shall be on a form approved by the
4 Executive Director and include, but not be limited to:

5 (1) All provisions required by legislative rule;

6 (2) Total projected costs, and within three months of the completion date, the approved
7 applicant shall document:

8 (A) The actual cost of the project through a certification of the costs by an independent
9 certified public accountant acceptable to the department;

10 (B) A date certain by which the approved applicant shall have completed and opened the
11 project for occupancy; and

12 (C) The projected time between project completion of a residence and the sale of the
13 residence.

14 (c) An approved applicant may request, and the Authority may grant, an extension of time
15 or change to any expected timeline. However, in no event shall the extension exceed three years
16 from the date of certification of the completion date specified in the agreement with the approved

17 applicant.

18 (d) Although adjacent properties may be developed and expanded upon by approved
19 applicants, a mountain homes project property may not itself be expanded upon unless the initial
20 loan or loan guarantee is paid in full by refinancing or other means. In such cases, the mountain
21 homes project designation and benefits of this article shall not apply with relation to such
22 nonapproved developments or expansions, except upon the issuance of a subsequent approval
23 by the Economic Development Authority for such development or expansion. In no case may an
24 approved project be augmented, enlarged, extended, or expanded, except pursuant to issuance
25 of an additional and separate approval by the Economic Development Authority. Any
26 augmentation, enlargement, extension, or expansion may only be approved pursuant to the
27 submission of a new request for project approval, with full payment of all associated fees, and
28 submission of full documentation as required pursuant to this article for a new project.

29 (e) A loan guarantee agreement is not transferrable.

§5B-2P-11. Prohibited projects.

1 (a) Projects ineligible for consideration include, but are not limited to, property or space
2 used, in whole or part, for:

3 (1) A residential or commercial timeshare;

4 (2) An industrial or manufacturing operation;

5 (3) A warehouse, distribution center, telephone call center, or telemarketing operation;

6 (4) An airport;

7 (5) Any business activity;

8 (6) Mobile homes; or

9 (7) Any other operation or activity excluded by Authority rule.

§5B-2P-12. Project administration and certification.

1 The Executive Director has the following powers and duties necessary to carry out the
2 purposes of this article, including, but not limited to:

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- 4 conviction thereof, shall be fined not more than \$1,000, or confined in jail not more than one year,
- 5 or both fined and confined.